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Marketing and Management Department
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University of Texas at El Paso

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EDUCATION

2010-2016 Ph.D., Supply Chain Management, Arizona State University (ASU); Co-Advisors: Thomas Y. Choi and Craig R. Carter.
2008-2010 MBA, Brigham Young University (BYU).
2000-2004 B.S., Electrical Engineering and Automation, Beihang University (BUAA), China.

EMPLOYMENT

Academic Experience

2017- present **University of Texas at El Paso**
Assistant Professor of Operations and Supply Chain Management
2016- 2017 **University of Texas at El Paso**
Visiting Assistant Professor of Operations and Supply Chain Management
2010-2016 **Arizona State University**
Instructor, and Teaching and Research Assistant

Industry Experience

2004-2007 **China International Fund Ltd, Beijing, China.**
Division Chief of Purchasing Department and Project Manager,

RESEARCH

Research Interest

Supply management and supply networks.

- Agency problems between buyers and suppliers.
- Supplier integration and supply base integration.
- Identification and management of the critical suppliers in extended supply networks.

Dissertation

Title: Reframing Buyer-Supplier Agency Problems Beyond the Dyad

Committee: Thomas Y. Choi (Co-Chair), Craig R. Carter (Co-Chair), Thomas J. Kull, and Rui Yin

Publications

Yan, T., **Yang, Y.**, Chae, S., & Dooley, K., “Trading-Off Innovation Novelty and Information Protection in Supplier Selection: The Effects of Supplier Ties”. *Journal of Operations Management*. (Accepted on Dec 16th, 2019)

Chae, S., Yan, T., & **Yang, Y.**, “Buyer-supplier structural equivalence and supplier innovation value: Evidence from the PACE Awards in the automotive industry”. *Journal of Operations Management*. (Accepted on September 18th, 2019)

Yang, Y., Kull, T. J., Nahm, A. Y., & Li, B. (2017), “Attitudes toward Supplier Integration: the U.S. vs. China”. *International Journal of Operations and Production Management*. 37(8), 1094-1116.

Yan, T., **Yang, Y.**, & Dooley, K. (2017), “A theory of supplier network-based innovation value”. *Journal of Purchasing & Supply Management*. 23(3), 157-162.

Yan, T., Choi, T. Y., Kim, Y., & **Yang, Y.** (2015), “A Theory of the Nexus Supplier: A Critical Supplier From A Network Perspective”. *Journal of Supply Chain Management*, 51(1), 52-66.

Papers Under Review

Li, M., Sun, X., & **Yang, Y.**,¹ “Supply Network and Firm Competitive Actions”. *Strategic Management Journal*.

Papers Under Revision

Yang, Y., Choi, T. Y., Carter, C. R., & Yin, R., “Addressing Agency Problems through Triads”. *Journal of Operations Management*. (3rd round, revising for resubmission in February 2020).

Working Papers

Yang, Y., Carter, C. R., Kull, T. J., & Choi, T. Y., “Addressing Supplier Opportunism Beyond the Dyad: the Effect of Network Governance”. Target submission to *Decision Sciences Journal*.

Yang, Y., Yin, R., Choi, T. Y., & Kull, T. J. “Incentives of Supply Network: An Analytical Model of Directed Sourcing”. Target submission to *Decision Sciences Journal*.

¹ The authors contributed equally.

Yang, Y., Shah, P., & Kull, T. J., “the Effect of Reputation on Buyer-supplier Agency Problems: An Agent-based Model”. Target submission to *International Journal of Operations and Production Management*.

Yang, Y., Chae, S., & Yan, T., “Beyond The Network Synergy: The Short- and Long-term Effects of M&A Events on Supply Networks”. Target submission to *Management Science*.

Conference Presentations

Yang, Y., Skilton, P., & Ro, Y., “The Reconfiguration of Supply Network Governance During Disruptive Technological”. Presented at the 2019 Annual Meeting of Decision Science Institute, New Orleans, LA.

Yang, Y., Shah, P., & Kull, T. J., “the Effect of Reputation on Supplier Opportunism: An Agent-based Model”. Presented at the 2019 Annual Meeting of POMs, Washington DC.

Yang, Y., Shah, P., & Kull, T. J., “the Effect of Reputation on Supplier Opportunism: An Agent-based Model”. Presented at the 2018 Annual Meeting of Decision Science Institute, Chicago, IL.

Yang, Y., & Kull, T. J., “the Effect of Reputation on Buyer-supplier Agency Problems: An Agent-based Model”. Presented at the 2018 Annual Meeting of POMs, Houston, TX.

Yang, Y., Yin, R., Choi, T. Y., & Dong, Y. (2017), “Incentives of Supply Network: An Analytical Model of Directed Sourcing”. Presented at the 2017 Annual Meeting of POMs, Seattle, WA.

Yang, Y., & Kull, T. J. (2017), “The Shadow of the Network: Can interactions among buyers inspire supplier’s cooperation?”. Presented at the 2017 Annual Meeting of POMs, Seattle, WA.

Yang, Y., Kull, T. J., Carter, C. R., & Choi, T. Y (2016), “Addressing Supplier Opportunism Beyond the Dyad: the Effect of Network Governance”. Presented at the 2016 Annual Meeting of Decision Science Institute, Austin, TX.

Yang, Y., Kull, T. J., Nahm, A. Y., & Li, B., “Attitudes toward Supplier Integration: the U.S. vs. China”. Presented at the 2014 Annual Meeting of Academy of Management, Philadelphia, PA.

Yang, Y., & Carter, P. L. (2012), “Developing the Commercial Capital of Buying Firms: A Conceptual Supply Management Innovation Maturity Model”. **(Winner of Distinguished Track Paper in Supply Management)** Presented at the 43rd Decision Science Institute Annual Meeting, San Francisco, CA.

Yang, Y., & Kull, T. J. (2012), “Contextual Influences on Managerial Attitudes toward Supplier Integration: A Cross-Cultural Study. Presented at the 43rd Decision Science Institute Annual Meeting”, San Francisco, CA.

Yang, Y., & Carter, P. L. (2012). “A Maturity Model of Supply Management Roles in Innovation”. Presented at 22nd Annual North American Research Symposium on Purchasing and Supply Chain Management (NARS) Chandler, AZ.

TEACHING

Undergraduate	Logistics Management (OSCM 3337) as an instructor at UTEP
	Production And Operations Management (OSCM 3321) as an instructor at UTEP
	Logistics Management (SCM 345) as an instructor at ASU
	Supply Management (SCM 355) as a teaching assistant at ASU
	Global Supply Operations (SCM 300) as a teaching assistant at ASU
Graduate	Concepts Of Production Management (OSCM 5308) as an instructor at UTEP
	Strategic Logistics Management (MBA 529) as a teaching assistant at BYU

AWARDS, SCHOLARSHIPS, GRANTS

Research Award in Operation and Supply Chain Management, 2017

ISM Dissertation Grant Winner, 2014

DSI Distinguished Track Paper in Supply Management, 2012

Institute for Supply Management, N.A.R.S. conference scholarship, 2011

Institute for Supply Management, N.A.R.S. conference scholarship, 2011

SERVICE ACTIVITIES

- Ad hoc reviewer for
 - Journal of Operations Management
 - International Journal of Operations and Production Management
 - Decision Sciences Journal
 - International Journal of Production Economics
- University Committee
 - Faculty Senate Representative (2019 – Present) – Alternative
- College
 - The college marshal at spring commencement in 2019
 - OSCM faculty “narrator” in the “Networking Session with Faculty” of COBA summer orientations in 2018
- Department Committee
 - OSCM faculty search committee (2019)