INSTITUTO TECNOLOGICO DE ESTUDIOS SUPERIORES DE MONTERREY Graduate Diploma in Pharmaceutical Technology	Mexico City, Mexico 1991
Universidad Iberoamericana Bachelor Chemical Engineering.	<b>Mexico City, Mexico</b> 1985- 1990
ACADEMIC EXPERIENCE	
<ul> <li>UNIVERSITY OF TEXAS AT EL PASO</li> <li>Part Time Faculty Woody Hunt College of Business</li> <li>Responsible for teaching undergraduate courses within the Finance and the Manag Departments</li> </ul>	El Paso, TX Aug 2019-To Date ement and Supply Chain
UNIVERSITY OF NEW MEXICO	Albuquerque, NM
Part Time Faculty, Anderson School of Management	Jan 2012-To Date
<ul> <li>Responsible for teaching undergraduate and graduate online courses for the Entrepreneurship and Finance Department</li> <li>Extended Learning: Member of Review Team for Online Class Certification for UNM Online Courses.</li> <li>ALBUQUERQUE ACADEMY</li> </ul>	
Part Time Language Department Faculty	Aug 2013- Jun 2015
• Developed curriculum and taught course for bilingual Spanish speaking students in	n Middle School
Universidad Iberoamericana Part Time Professor Chemical Engineering Department	Mexico City, Mexico 1988-1989
WORK EXPERIENCE	
GRUPO 3 MIL Consultan	Mexico City, Mexico
<ul> <li>Development of Crowd Funding Fund for Real Estate Development</li> <li>Investor Relations and Sales</li> <li>Investor Platform Management</li> </ul>	Aug 2015 – Aug 2021
BRICKS 4 KIDZ Franchise Owner and Administrative Director	Seattle, WA Mar 2012-2018
• Responsible administration and back office of the business	
<ul> <li>Responsible administration and back office of the business</li> <li>Formed partnership and led negotiations for the purchase and sale of the franchise</li> </ul>	•
	Mexico City, Mexico July 1999-July 2011
<ul> <li>Formed partnership and led negotiations for the purchase and sale of the franchise</li> <li>HIPOTECARIA SU CASITA, SOFOL S.A. DE C.V.</li> <li><i>Director, Strategy</i></li> <li>Developed Corporate Finance Department</li> <li>Responsible for several Commercial Paper and Bond Offerings and for Su Casita, inclusissuance and structuring first mortgage-backed security in Mexico</li> </ul>	Mexico City, Mexico July 1999-July 2011
<ul> <li>Formed partnership and led negotiations for the purchase and sale of the franchise</li> <li>HIPOTECARIA SU CASITA, SOFOL S.A. DE C.V.</li> <li><i>Director, Strategy</i></li> <li>Developed Corporate Finance Department</li> <li>Responsible for several Commercial Paper and Bond Offerings and for Su Casita, inclusissuance and structuring first mortgage-backed security in Mexico</li> </ul>	Mexico City, Mexico July 1999-July 2011 ading cross border

Identified investment and development opportunities in the petrochemical sector in Latin America. Team member for the negotiation of project finance of several ventures in Latin America. ٠

# **M. Kathleen Towle**

Mobile: (703)407 4150 mktowle@unm.edu

New York, NY 1993-1995

**EDUCATION** 

Columbia University Master Business Administration.

Dean's List, Beta Gamma Delta Honors Award for GPA

- Participated in the due diligence, purchase and negotiation team of Celanese's petrochemical business in Mexico and Brazil.
- Adjunct General Manager of new company formed after purchase (Kosa Mexico)

## **Bankers Trust**

New York, NY July 1995-July 1996

Associate Corporate Finance Latin America July 1995-July 19
Participated in the issuance of debt and debt instruments for several of the bank's Latin American Clients (Cemex, Telmex, etc.)

• Participated in the evaluation of private equity transactions in the petrochemical sector in Colombia.

<ul> <li>Petróleos Mexicanos Internacional (PMI)</li> <li><i>Risk Management Analyst</i></li> <li>Developed oil refinery models to price Mexican Crude Oil Exports</li> <li>Developed crude oil futures trading desk and designed hedging strategies for</li> </ul>	Mexico City, Mexico 1992- 1993 crude oil exports
<ul> <li>Richardson Vicks (Procter and Gamble)</li> <li>Research and Development Staff Engineer</li> <li>Participated in the development of new products launched by the company.</li> </ul>	Mexico City, Mexico 1989-1992
OTHER ACTIVITIES Board Member Vice President of the Board of Directors Explora! Children's Science Museum	Albuquerque, NM 2013-2015
<b>CERTIFICATES</b> <ul> <li>BADGES: Leveraging AI to Develop Course Resources, Writing Effective AI Prompts and Empowering Students to Use AI Effectively, Teaching with AI-Centered and AI-Resistant Learning Experience</li> </ul>	ACUE July 2024
<ul> <li>Teaching with AI</li> </ul>	UTEP June 2024
AOP Course Certification for Analysis of Financial Systems	UNM, Sept 2023
Introduction to Data Wise: A Collaborative Process to Improve Learning and Teaching	Harvard X, June 2020
Classroom Strategies for Inquiry Based Learning	UT Austin, June 2020
Teaching Online Academy Certificate of Completion	<b>UTEP, May 2020</b>
Course Certifications for Financial Management online at	<i>,</i> <b>, ,</b>
The University of New Mexico (UNM)	Quality Matters, June 2017
Golden Paw Course Certification for Financial Management	UNM, March 2017

### **ADDITIONAL INFORMATION**

• 100% Bilingual English-Spanish, Fluent French, Proficient in Portuguese